



MEDIA RELEASE
for immediate distribution 23 June 2005

NEC launches integrated DECT card for Xen IPK

NEC Business Solutions Ltd have introduced an integrated, in-skin DECT card, designed to give wireless functionality to the globally successful Key Telephone System, the Xen IPK.

The solution was developed in partnership with leading global DECT solution manufacturer KIRK Telecom, and is intended to further enhance flexibility of the Xen IPK range by incorporating an option for integrated wireless extensions; a rapidly growing requirement for business users. The wireless card has been designed for all NEC's major markets including the USA, Europe and the Asia Pacific region. The card will be available in Australia from late July.

KIRK Telecom is Europe's leading PABX adjunct DECT supplier and was selected by NEC for its extensive experience in developing OEM DECT solutions. The integrated card is NEC-badged, giving customers access to secure, reliable, wireless voice technology, supported by KIRK wireless handsets and KIRK DECT system accessories such as base stations, wireless repeaters and chargers.

Wavelink Communications are the exclusive distributors for KIRK systems in Australia and New Zealand. In a unique arrangement, Wavelink Australia will supply and support all components of the solution to NEC Business Solutions for resale via direct and indirect channels.

"The Xen IPK is already a great solution that offers our small business customers real choice," said Gary Maddern, Senior Executive, Indirect Channel, NEC Business Solutions. "It is a competitive solution which allows for the easy adoption and migration of new technologies without requiring a total system replacement. With the addition of the integrated DECT card, customers can now access an integrated wireless solution giving them extraordinary flexibility and growth capabilities, and all within a cost effective budget."

The Xen IPK DECT solution is a modular system which can be configured to respond to each customer's unique requirements. The system can grow with the addition of expansion cards to support up to 40 wireless handsets, 16 wired base stations, 48 wireless repeaters and a maximum of four simultaneous conversations per base station. The on-board DECT card eliminates the need for additional analogue extension cards required in a standard adjunct system.

Gary Maddern commented, "We believe the new DECT functionality will appeal to organisations where mobility is becoming increasingly integral to the effectiveness of the organisation such as hospitals, large retail organisations, hotels and manufacturing plants.



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And because Xen IPK systems respond to the changing needs of a business, customers purchasing an IPK can choose to implement DECT today or at a later point in their business development.”

Ilan Rubin, Wavelink Communications said, “We have been working with NEC locally for over five years. The introduction of an integrated DECT card is a reflection of the strength of our partnership. NEC customers can now purchase an integrated wireless DECT system with the confidence that it will grow with their business, supported by local training and technical support.”

Integrating DECT into the IPK rather than using an external adjunct solution provides a number of distinct benefits. These include the delivery of caller ID information for both internal and external calls to wireless handsets. The system also provides a visual indication on wireless handsets of new voicemail messages, ensuring customer messages are responded to in a timely and efficient manner.

DECT is a dedicated voice transmission protocol which provides unique digital voice quality and ensures interoperability between different vendors' equipment. DECT telephony networks support seamless handover for voice calls being made on the move and because DECT operates on a global dedicated frequency band, security and interference are not compromised by other radio devices.

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¹Global OEM agreement is with NEC Infrontia, a wholly-owned subsidiary of NEC Japan which manufactures the highly successful IPK systems. See <http://www.necinfrontia.co.jp/english/>

Media Contact:

Christina Hickie

Tel : 03 9670 8350 / 0417 130 420

e-mail: christina.hickie@redagency.com.au

About NEC Business Solutions:

NEC Business Solutions Ltd is a leading provider of end-to-end voice, data and video solutions for business and government. The company utilises its expertise in IP telephony, contact centres and managed services, and strong partnerships with other leading companies to provide innovative and affordable business solutions. A wholly owned subsidiary of NEC Australia, NEC Business Solutions employs 750 staff nationally.

About Wavelink:

Wavelink Communications (www.wavelink.com.au) specialises in the supply, marketing and support of a range of leading edge digital wireless voice and messaging solutions. Wavelink is the exclusive Australian distributor for a range of products from Blick Communications (UK), Kirk telecom A/S (Denmark) and DeTeWe AG (Germany).

About KIRK telecom

KIRK telecom A/S is a privately owned Danish company, developing, manufacturing, and marketing wireless communication solutions. KIRK telecom is a well established and leading player on the market for wireless on-site communication solutions based on license free radio standards. Products are sold under the KIRK brand as well as incorporated into OEM solutions. Read more at www.kirktelecom.com