

Meru Networks announces new Vice President of Sales for the Asia Pacific region

Jeffrey D. Sage brings long experience at IBM, Tata and GM to Wi-Fi solutions leader

July 4, 2013 – Meru Networks (NASDAQ: MERU) has appointed longtime technology market veteran Jeffrey D. Sage as Vice President of Sales for the Asia Pacific region. Sage, who is based in Singapore, previously served in senior sales positions at IBM, Tata Technologies and General Motors.

"I am very enthusiastic about the opportunities that lie ahead for Meru," said Sage, "and look forward to helping to drive the company's growth in this critical region."

At IBM, Sage was responsible for the Fiat/Chrysler global integrated account, headed the Application Management Services Line of Business in ASEAN, and launched the Lean Six Sigma program across the Asia Pacific region. While at Tata, he was the company's senior executive General Manager running the company from the India headquarters. As such he was responsible for intellectual capital development, profit and loss, global sales and marketing, and was the lead client executive for the company's largest global clients. At GM, Sage led a core leadership team responsible for sales, marketing, services, and delivery of manufacturing and engineering solutions across all geographies.

"We are very excited about Jeff's having come on board to lead sales in Asia Pacific," said Meru Senior Vice President of Worldwide Sales and Field Operations Larry Vaughan. "Jeff's experience, combined with his progressive ideas for growing sale revenues in the region will be extremely valuable to Meru as we work to grow market share in the region."

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About Meru Networks

Meru Networks (NASDAQ: MERU) is a market leader in the development of mobile access and virtualised Wi-Fi solutions. Meru's MobileFLEX wireless architecture addresses the ever-growing need for higher bandwidth and higher client densities. The Meru Identity Manager solution greatly simplifies secure device onboarding and the company's unique Context-aware Application Layers enable dedicated channel assignments for specific applications, devices and usage scenarios. Meru customers include Fortune 500 businesses as well as leaders in education, healthcare and hospitality. Founded in 2002, Meru is headquartered in Sunnyvale, Calif., with operations in North America, Europe, the Middle East, Asia Pacific and Japan. Visit www.merunetworks.com or call (408) 215-5300 for more information.

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