

**RELEASE**

**Spectralink expands PIVOT product family for smarter workplace mobility**

*87-Series line now includes PIVOT:S, enhancing smartphone-like usability while maintaining enterprise-grade functionality*

**April 8, 2015** — Spectralink Corporation (“Spectralink”), a global leader in wireless solutions for the workplace, has announced PIVOT:S, the latest product in the WorkSmart family of solutions that advances innovation in enterprise mobile communication.

PIVOT:S is the new addition to the Spectralink PIVOT (87-Series) voice over Wi-Fi family of devices. Featuring a new, slim design, the streamlined PIVOT:S now gives customers the choice of two ergonomically designed form factors and three devices in the PIVOT family. Leveraging all the functionality and features of the original PIVOT solution, the PIVOT:S is also built on the industry-standard Android™ operating system, and is certified for Google™ Mobile Services. It is instantly familiar with intuitive smartphone-like usability and access to a vast ecosystem of enterprise workflow applications.

With analyst firm Ovum expecting mobility to top the CIO agenda over the coming months, many organisations are looking for greater control and management of mobile devices in the workplace. Purpose-built to address these challenges, the PIVOT:S offers organisations the secure and durable mobile handsets they require, along with the flexibility and smartphone-like functionality that their employees demand in the workplace.

Richard Absalom, Senior Analyst for Enterprise Mobility and Productivity Software at Ovum, said, “End-users in all verticals are demanding access to an ever-greater range of mobile devices and applications in order to do their jobs. Enterprise IT departments often struggle to keep up with these requirements and behaviours. In a climate where a significant percentage of employees use their own devices (BYOD) whether their employer likes it or not – it is important to take a proactive approach, identifying the processes that can be improved through mobility and equipping users with the tools and applications needed to perform them.”

“Spectralink is dedicated to solving the challenges associated with effective workplace communication faced by organisations every day,” said Dan Mondor, CEO, Spectralink Corporation. “Following the successful launch of PIVOT last year, we have continued to invest in developing the next generation of purpose-built mobile devices. PIVOT:S is a sleek, highly-capable mobile device that provides our partners and customers greater choice in empowering today’s mobile workers to be more efficient and more productive.”

Designed to bridge the gap between consumer smartphones and purpose-built mobile solutions, the PIVOT 87-Series gives users the agility to quickly respond – or pivot – at a moment’s notice. PIVOT:S further expands the Spectralink portfolio of Voice over Wi-Fi (VoWi-Fi) handsets to deliver a more flexible model of enterprise-grade, on-site voice mobility with a user-friendly interface on an extensible application platform. The entire portfolio of devices are superior in their ease-of-use and ergonomic design, security capabilities, HD voice quality, seamless VoWi-Fi roaming, durability, broad telephony support and wireless local area network (WLAN) interoperability, and predictable return on investment (ROI).

PIVOT:S will also support specialised, workplace-specific applications through Spectralink AIMS partners (Application, Integration and Management Solutions). This enables users to customise their devices to their unique workflow requirements and opens up new opportunities for end-user efficiency solutions.

PIVOT:S will be available for purchase in July 2015 in North America, Europe and Australia.



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### **About Spectralink**

Spectralink – The WorkSmart Company – is the global leader in purpose-built wireless communications. Since 1990, Spectralink Corporation has deployed over 3 million purpose-built handset devices to customers around the world, enabling millions of workers to work smarter, with more efficient and reliable in-building communications. Spectralink solutions enable voice, texts, alarms, alerts, and key applications every minute of every day. They are highly interoperable with the leading enterprise call control, Wi-Fi access points and workflow applications. Headquartered in Boulder, Colorado and Horsens, Denmark, Spectralink brings productivity, reliability and ease of use to mobile workers everywhere. For more information, please visit [www.spectralink.com](http://www.spectralink.com) or call 303-441-7500.

### **About Wavelink**

Wavelink specialises in the supply, marketing and support of a range of leading edge Enterprise Mobility and UC Solutions. Wavelink distributes a range of products from Spectralink, Meru Networks, Digium, Polycom, Lightspeed Systems and Purple WiFi. For more information please contact Wavelink on 1300 147 000.