



MEDIA RELEASE

Wavelink Signs Distribution Agreement with Digium

New agreement will allow supply and support of Digium's IP PBXs in Australia

Melbourne, 16 October 2008 - Wavelink Communications, a value added distributor of business IP telephony and wireless solutions, today announced the signing of a distribution agreement with Digium®, creator and primary corporate sponsor of the popular Asterisk® open source telephony platform.

Encompassing distribution in Australia, the agreement provides Wavelink with access to the Digium Switchvox family of IP PBXs. Supporting 1 - 400 users, the hardware solution provides users with an easy to use telephone solution based on Asterisk software. The Digium systems integrate seamlessly with user's IT environments (CRM platforms, web applications etc), enabling users to easily customise the system to their own work environment. The systems are open platform and support a wide range of SIP terminals; they will be packaged by Wavelink with their range of Polycom's SoundPoint SIP handsets.

There are extremely close links between Digium and Polycom, who is a leader in wired and wireless SIP terminals. Polycom is a Digium Preferred Interoperability Partners, while Digium participates in Polycom's VIP (VoIP Interoperability Partners) program.

Ilan Rubin, Director of Wavelink said, "Wavelink is excited by this opportunity to work with Digium, the creator of Asterisk. This distribution agreement will enable us to pursue an aggressive growth strategy and continue our commitment to providing a range of complementary market leading products to our channel partners."

"It reinforces our push into IP products. We expect 2009 will be an explosive year for the uptake of IP solutions at the 1-400 user business level, following on from earlier acceptance of VoIP in the enterprise space," Rubin continued. "The fact that the Digium solutions are so well complemented by our other major partner, Polycom, is invaluable to us."



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Steve Harvey, Digium's Vice President of Worldwide Sales added, "This new agreement with Wavelink reflects our recognition of the importance of the Australian market in Digium's growth plans. Wavelink was selected as our partner of choice based on their market knowledge, existing channels to market and associated products that they distribute."

About Wavelink

Wavelink Communications (www.wavelink.com.au) specialises in the supply, marketing and support of a range of leading edge digital wireless voice and messaging solutions. Wavelink distributes a range of products from Polycom (KIRK DECT and SpectraLink Wi-Fi), Digium, CommtechWireless and GlobeStar.

About Digium

Digium®, Inc., the Asterisk® Company, created, owns and is the innovative force behind Asterisk, the most widely used open source telephony software. Since its founding in 1999, Digium has become the open source alternative to proprietary communication providers, with offerings that cost as much as 80 percent less. Digium offers Asterisk software free to the open source community and offers Asterisk Business Edition and Switchvox IP PBX Software to power a broad family of products for small, medium and large businesses. The company's product line includes a wide range of hardware to enable resellers and customers to implement turnkey solutions or to design their own voice over IP (VoIP) systems. More information is available at www.digium.com.

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