



MEDIA RELEASE

Wavelink to Distribute Meru 802.11n WLAN Solutions

Agreement with leading innovator completes Wavelink's Product Expansion

Melbourne, 21 October 2008 - Wavelink Communications, a value added distributor of business IP telephony and wireless solutions, today announced the signing of a distribution agreement with Meru Networks which encompasses their suite of wireless LAN (WLAN) solutions. Meru is recognised as a global leader in the development of 802.11n enterprise WLAN infrastructure which enables wireless networks to support voice, data, and video over IP in high-use, mission-critical environments as well as lower the cost of wireless network operations for all organizations.

Meru's industry-leading 4th-generation innovations in wireless LAN architecture deliver pervasive wireless service fidelity for business-critical applications to major Fortune 500 enterprises, universities, healthcare organizations and local, state and federal government agencies throughout North America, Europe and Asia. Meru's WLAN System is the only solution in the market that delivers predictable bandwidth and over-the-air quality of service with the reliability, scalability and security necessary to deliver converged voice and data services over a single WLAN infrastructure. Meru's award-winning Air Traffic Control technology brings the service benefits of the cellular world to the wireless LAN environment.

Ilan Rubin, Director of Wavelink said "WLAN adoption in the enterprise has evolved significantly over the last few years. Usage models are shifting significantly from casual data application access for a few users, to high-density usage throughout companies or university lecture halls, and deployments involving mission-critical applications that combine high-capacity data with wireless VoIP, asset tracking or even video in retail, manufacturing, and healthcare environments. Meru's fourth generation solutions utilise networks of coordinated access points (APs), which working together in virtual cells, operating on a single-channel span that may be layered to add capacity on demand. Having a single channel makes them easier to plan, install, manage, adjust, and operate than the major competing multi-channel architectures, as well as take full advantage of the benefits of high-speed 802.11n"

"Any CIO or IT Manager considering either an initial WLAN deployment or an expansion of an existing one—even if initially for casual data usage—must look closely at their plans for mobile applications and user density, and match those requirements to the system in which they invest today. Meru is unmatched in delivering on a number of key criteria, including scalability, performance and reliability, security, management and deployment and solution assurance," continued Rubin.



MEDIA RELEASE

Kamal Anand, Meru's Senior VP of Marketing and Corporate Strategy added, "This agreement with Wavelink enables Meru to complement our rapid global growth with expansion into the important Australian market. We are confident that Australian organisations will see the clear superiority of our technology once they compare us with the traditional market leaders. We are excited that Wavelink has become our newest distribution partner, because of what it means for wireless network development in Australia. Wavelink's extensive wireless experience, strong technical credentials and established channels to market mean that any enterprise, educational, government, or healthcare institution in Australia can now deploy our technology with confidence and certainty that any support and expertise they need is readily at hand."

About Wavelink

Wavelink Communications (www.wavelink.com.au) specialises in the supply, marketing and support of a range of leading edge IP telephony and wireless solutions. Wavelink distributes a range of products from Polycom, Digium, Meru Networks, CommtechWireless and GlobeStar.

About Meru Networks

Meru Networks develops and markets wireless infrastructure solutions that enable the All - Wireless Enterprise. Its industry-leading innovations deliver pervasive, wireless service fidelity for business-critical applications to major Fortune 500 enterprises, universities, healthcare organizations and local, state and federal government agencies. Meru's award - winning Air Traffic Control technology brings the benefits of the cellular world to the wireless LAN environment, and its WLAN System is the only solution on the market that delivers predictable bandwidth and over-the-air quality of service with the reliability, scalability and security necessary to deliver converged voice and data services over a single WLAN infrastructure. Founded in 2002, Meru is based in Sunnyvale, Calif. For more information, visit www.merunetworks.com or call (408) 215-5300.

Wavelink Communications
Tel: 1300 147 000
www.wavelink.com.au