



SpectraLink to Acquire KIRK telecom

SpectraLink Corporation, the North American leader in workplace wireless telephony, announced it has entered into a definitive agreement to acquire KIRK telecom (KIRK), a leading global provider of on-site, wireless communications products, based in Denmark.

The acquisition will significantly increase SpectraLink's international reach by augmenting its distribution channels and geographical market penetration, further extending its leadership in workplace wireless telephony. The combination of the two companies expands SpectraLink's product portfolio to include a complete product portfolio that incorporates all major enterprise wireless voice technologies (Wi-Fi, DECT and proprietary systems).

Under the transaction, which is expected to close Jan. 3, 2006, KIRK telecom will become a SpectraLink company while continuing to do business under the KIRK brand name.

"With this acquisition, SpectraLink will have an unrivaled breadth and depth of expertise and products for workplace wireless telephony," said John Elms, president and CEO of SpectraLink. "Adding DECT technology expands our market potential in the U.S. and also provides additional reach overseas for our Wi-Fi products. The combined companies create a truly global organization with significant distribution in more than 40 countries."

Wavelink, as the exclusive KIRK distributor for Australia and New Zealand, is recognized as one of the leading KIRK distributors worldwide. Wavelink Director Ilan Rubin welcomed the announcement on a number of fronts, stating "We anticipate a number of benefits flowing directly from this acquisition such as greater product development, plus a wider product portfolio utilising the best of breed technology. Wavelink will continue to distribute KIRK DECT as usual, with possibilities of expanding and complementing the existing offering in the future."

DECT is a widely adopted technology in both Europe and Asia-Pacific. Last year in Europe alone, more than one million DECT handsets were sold into the enterprise. There is now significant opportunity for growth in North America as a result of regulatory changes made by the FCC earlier this year facilitating the sale of DECT products in the U.S. market.

"By combining two well-established companies that are leaders in workplace wireless telephony, we can provide extraordinary selection and support to our customers and partners," said Peter Skov, managing director at KIRK telecom. "I am proud that we are entering into this acquisition and look forward to the combined organization becoming a truly global leader in this industry," Skov added.

Through the additional distribution channels gained in the acquisition, SpectraLink will continue to drive workplace Wi-Fi adoption by making its NetLink Wireless Telephones available to more enterprise customers across Europe and Asia. Staff worldwide in industries such as healthcare, retail and hospitality will benefit from increased productivity, improved customer service and more efficient communication.



MEDIA RELEASE

19 December 2005

About KIRK telecom

KIRK telecom is a privately owned Danish company, developing, manufacturing and marketing wireless communication solutions. KIRK telecom is a well-established and leading player on the market for wireless on-site communication solutions based on license free radio standards.

Products are sold under the KIRK brand as well as incorporated into OEM solutions. Read more at www.kirktelecom.com

About SpectraLink

SpectraLink, the North American leader in workplace wireless telephony, delivers the power of mobile voice and messaging applications to businesses worldwide. Seamlessly integrating with VoIP and traditional telephony platforms, SpectraLink's scalable technology provides instant access to people and business-critical information. SpectraLink handsets free on-premises employees to be more accessible, productive and responsive.

Media Contact:

Jonathan Ordman

Tel : 02 9388 9862

e-mail: jonathan.ordman@wavelink.com.au