



## **MEDIA RELEASE**

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### **Telstra/Wavelink Contract Paves Way For Further Growth**

A contract that authorises Telstra to install, maintain and provide technical support for Wavelink's DECT PABX adjunct products has been finalised between Wavelink Communications and Telstra Corporation. The agreement is an important milestone in Wavelink's ongoing push to be a leading supplier of digital wireless telephone solutions to organisations throughout Australia.

Agreement between the two organisations was reached following evaluation of the [KIRK dect-z 1500](#) PABX adjunct wireless system by Telstra's PABX National Service Centre in Melbourne.

The dect-Z 1500 is a product of leading Danish telecommunications supplier, Kirk Telecom. Supporting up to 128 wireless extensions and 32 radio base stations, the system can be simply connected to any PABX via analogue ports. The system provides wireless telephone capability to large space work environments such as offices, factories, hospitals, hotels and warehouses. Seamless handover of conversations on the move are provided via a network of base stations operating in a similar way to a mini cellular network.

The contract enables Telstra to provide authorised installation, maintenance and support services on a national basis. Telstra PABX Service Product Manager, Sean White, noted "The Kirk DECT product is complementary to our existing PABX install and maintenance activities and allows us to provide a wider service offering to our customer base".

In announcing the agreement, Wavelink Managing Director, Dr Paul Keswick stated "This provides Wavelink with the ability to win major multi-site corporate customers in any of our target industry sectors. The agreement with Telstra means that we can provide our customers with the consistently high levels of technical competence and support our product requires across the nation, irrespective if the customer is located in Brisbane, Broome or Broken Hill."

Founded in early 1998, Wavelink Communications specialises in the supply, marketing and support of a range of leading edge digital wireless telephone systems and associated products that provide cost effective business solutions to Australian organisations. With offices established in Sydney, Melbourne and Perth, Wavelink is the exclusive Australian distributor for a range of products from Kirk Telecom A/S (Denmark [www.kirktelecom.dk](http://www.kirktelecom.dk)) and Hagenuk GmbH (Germany [www.hagenuk.de](http://www.hagenuk.de))