



Avaya/Nortel/Toshiba Replacement Program

Replace an Avaya, Nortel or Toshiba system with Digium's award-winning Switchvox UC solution and put significantly more profit in your pocket.

Receive an additional 10% off the MSRP for selected Switchvox appliances or Switchvox software downloads when sold to replace an Avaya, Nortel or Toshiba system.

All products are to be **invoiced** by **Wavelink between July 1 - September 30, 2017.**

How to:

Simply request the Avaya/Nortel/Toshiba Replacement Promotion through **Wavelink** and receive your additional discount instantly!

IMPORTANT:

- Partners <u>must</u> request this promotional discount directly from **Wavelink** at the time an order is placed.
- The promotional discount may not be applied to orders submitted electronically through **Wavelink's** online store without first contacting **Wavelink** and confirming the promotional discount.
- Neither Digium nor **Wavelink** can provide promotional discounts after orders have been invoiced.
- This promotion **cannot** be stacked with other Digium promotions, such as Government/Education or Non-profit.
- This promotion **can** be stacked with Select or Deal Registration discounts, where applicable.
- This promotion is limited to Select and Registered partners.

Additional Details:

- Only qualified Switchvox products are eligible for the additional discount. A complete list of qualifying products and part numbers can be found below.
- This offer does NOT apply to cold spares, updates or maintenance for Switchvox, subscriptions, subscription renewals, phone feature packs, extended hardware warranties, phones or any other items that are not included on the list of qualifying products.
- The promotion applies only to new Switchvox solutions replacing existing Avaya, Nortel or Toshiba systems. Digium intends for the additional discount to be used as a financial incentive for the customer to replace their Avaya, Nortel or Toshiba telephony solution. Digium reserves the right to audit promotional claims, including contacting the end user, to ensure that an Avaya, Nortel or Toshiba solution was replaced.
- This promotional offer will be voided for any purchases where Digium has already approved a special price variance.

Digium Part Number / SKU	Product Description	MSRP / List Price
1AS800011LF	Switchvox 80 Appliance, AU	\$3,140
1AS3100011LF	Switchvox 310 Appliance, AU	\$4,040
1AS3600011LF	Switchvox 360 Appliance, AU	\$5,850
1AS4500011LF	Switchvox 450 Appliance, AU	\$9,850
1AS4700011LF	Switchvox 470 Appliance, AU	\$12,975
1SWXSMB00DL	Switchvox SMB Software Download	\$2745
1SWXSMB01DL	Switchvox SMB Virtual Software Download	\$2,745

Products Qualifying for the Replacement Promotion