

WAVELINK SALES ACCELERATOR PROGRAM



Wavelink Fortinet Sales Accelerator Program Terms & Conditions

- Is active when the principal contact agrees to the promotion.
- Individual sales reps can sign up to the promotion if they choose, however as long as the principal contact agrees than the promotion will be live.
- The principal contact will be contacted in the first week of the new quarter for the results of the previous quarter and confirmation as to the split of gift card values.
- Any individual deal over \$25,000 reseller buy ex GST will be removed from the reseller quarterly total.
- If any individual deals are included in any other promotion from Wavelink, the total value of that sale will be removed from the quarterly total.
- This incentive runs in quarters (January - March, April – June, July – September, October – December).
- Offer is not applicable with any other Fortinet or Wavelink & Fortinet campaign or promotion.
- If an individual is registering for the promotion by doing so, they are also confirming their company allows for Wavelink to incentive individual sales representatives and accepts any liability in terms of internal process the reseller company may have.
- The winning participant must accept the FBT terms and conditions outlined as follows:
 - i. Wavelink offers no taxation advice and accepts no taxation liability to claimants or their employers arising from or in connection with promotions or any similar incentive, loyalty, or reward programs.
 - ii. Any taxation liability is the sole responsibility of the claimant or its employer, and Wavelink makes no representation that the promotions or any similar incentive, loyalty or reward programs will be taxation free.
 - iii. It is the responsibility of the claimant to ensure they have permission from their employer to participate in the incentives, loyalty, or rewards programs.
- Wavelink may change terms and condition at any time without prior notice

Promotion Incentive Brackets.

\$10,000 – \$19,999	Earn \$150
\$20,000 – \$39,999	Earn \$250
\$40,000 – \$59,999	Earn \$500
\$60,000 – \$79,999	Earn \$700
\$80,000 – \$99,999	Earn \$1,000
\$100,000+	Earn \$1,250

Happy Selling!