

Secure & Earn Savings Promotion

Take advantage of unprecedented rewards on FortiGates, FortiAPs, & FortiSwitches

✓ Best Features

✓ Lowest TCO

✓ Money In Your Pocket

Drive Profitability While Securing Your Distributed Enterprise, Branch, And Small Office Customers

The primary goal of many of the customers we are currently talking to is to simplify security, while increasing effectiveness, and do so with value in mind. Our FortiGate, FortiAP, and FortiSwitch do exactly that. Take advantage of this opportunity to strengthen your customers' security infrastructure with this special offer.

Why Fortinet?

Better price/performance helps your customers achieve better ROI

- **Integrated NGFW, SD-WAN, Wi-Fi controller** in one single appliance without additional product or licenses
- Powered by a **patented ASIC** delivering the industry's fastest application identification and steering for the best possible user experience.
- **Named Network Firewall leader 13 times** from Gartner Magic Quadrant

Process and Program Details:

Step 1: Partner must be opted in to FortiRewards & must have a valid XTRM ID. Then refer to the matrix for eligible FortiGate, FortiAP and FortiSwitch SKUs, work on the sales opportunities.

- [SMB Sell Sheet](#)
- [Distributed Enterprises Sell Sheet](#)
- [SD-Branch Sell Sheet](#)
- [OT Sell Sheet](#)

Step 2: Close the Deal & Get Paid!

Not enrolled in FortiRewards? Click [here](#) to start earning!

For more information, contact your dedicated Fortinet Channel Account manager.

PROGRAM DETAILS

Program runs July 1 -September 30, 2024

Partner eligibility:

APAC Fortinet Partners

Product eligibility:

See matrix next page for all the SKUs.

Claim eligibility:

Partner must be opted in to FortiRewards & must have a valid XTRM ID.

LIMITED TIME OFFER:

When your customer purchases a 431F they will receive a FREE Thin Edge SASE for the rest of 2024.

[Learn more](#)

Secure and Earn Eligible SKUs

FortiGate	FortiRewards Payout Per Unit
FG-40F	\$100.00
FG-40F-BDL-950-12	\$100.00
FG-40F-BDL-950-36	\$100.00
FG-40F-BDL-950-60	\$100.00
FG-40F-BDL-809-12	\$100.00
FG-40F-BDL-809-36	\$100.00
FG-40F-BDL-809-60	\$100.00
FG-60F	\$125.00
FG-60F-BDL-950-12	\$125.00
FG-60F-BDL-950-36	\$125.00
FG-60F-BDL-809-12	\$125.00
FG-60F-BDL-809-36	\$125.00
FG-60F-BDL-809-60	\$125.00
FG-70F	\$200.00
FG-70F-BDL-950-12	\$200.00
FG-70F-BDL-950-36	\$200.00
FG-71F	\$200.00
FG-71F-BDL-950-12	\$200.00
FG-71F-BDL-950-36	\$200.00
FortiSwitch	FortiRewards Payout Per Unit
FS-124F-POE	\$125.00
FS-148E	\$125.00
FS-224D-FPOE	\$125.00
FS-224E	\$125.00
FS-224E-POE	\$125.00
FS-248E-FPOE	\$200.00
FS-248E-POE	\$200.00
FS-424E-FPOE	\$200.00
FortiExtender	FortiRewards Payout Per Unit
FEX-311F	\$125.00
FortiAP	FortiRewards Payout Per Unit
FAP-831F	\$100.00
FAP-U231F	\$25.00
FAP-U234F	\$50.00
FAP-431F	\$50.00
FAP-U431F	\$50.00
FAP-U432F	\$75.00
FAP-U433F	\$50.00

Secure and Earn Savings Promotion Terms and Conditions

1. This incentive:
 - a. is available to all APAC FortiPartners
 - b. only applies to the products included in the SKU list on the previous page
 - c. is only valid for sales of the eligible products in APAC during the Program term (July 1st, 2024 to September 30th, 2024)
 - d. requires that an eligible product is sold and invoiced from a Fortinet authorized distributor to FortiPartners from July 1st, 2024 to September 30th, 2024
2. Incentive will be paid via FortiRewards, and:
 - a. FortiPartners must be enrolled into FortiRewards no later than September 30th, 2024
 - b. Rewards are payable to FortiPartner company after FortiPartner opted into the Fortinet FortiRewards and with a valid XTRM ID (as of September 30th, 2024)
 - c. the Reward is capped: For Partner Pay at \$100,000 per quarter, per company for all FortiRewards
3. Rewards Calculation and Payment
 - a. Fortinet will calculate the amount of the rewards based on the Distributor POS (Point of Sales) reports received for the period of the program term (July 1st, 2024 to September 30th, 2024)
 - b. The funds earned will be deposited directly to the FortiPartner XTRM account not before 5 weeks after the end of the Program Term on September 30th, 2024 (no claim required)
 - c. High discount deals will be excluded from this promotion
 - d. Fortinet's calculations of any payments due shall be final and Fortinet shall have the right to modify the reporting and billing systems at its discretion without prior notice to the FortiPartner
 - e. Fortinet reserves the right to reject any claim, at its sole discretion
4. By participating in this incentive, FortiPartner agrees that they have:
 - a. Read, understand and approve Partner's participation in the program and agree that such participation will not violate FortiPartner's policies
 - b. certifies that FortiPartner is in no way affiliated with the government or with any government entity or affiliate
5. Fortinet reserves the right to amend or cancel this program at any time, to add or subtract eligible products, and to raise or lower amount of discount at any time for any reason, without notice. The decisions of Fortinet are binding and final on all matters relating to this program.
6. Nothing herein represents any binding commitment by Fortinet, and Fortinet disclaims all warranties, whether express or implied, except to the extent Fortinet enters a binding written contract, signed by Fortinet's General Counsel. Fortinet disclaims in full any guarantees.
7. Fortinet reserves the right to amend or cancel this incentive at any time and to raise or lower amounts awarded at any time for any reason, without notice. The decisions of Fortinet are binding and final on all matters relating to this program.
8. Program is void where prohibited by law.